

**AIRPORT BUSINESS**

**4. Adoption of FY2011 – 2012 Budget – Resolution 11-026**

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**RESOLUTION 11-026  
EFFECTIVE SEPTEMBER 28, 2011**

**A RESOLUTION OF THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, RELATING TO ITS ANNUAL BUDGET FOR THE FISCAL YEAR BEGINNING OCTOBER 1, 2011 AND ENDING SEPTEMBER 30, 2012; ADOPTING AN ANNUAL BUDGET.**

**WHEREAS**, the Gainesville-Alachua County Regional Airport Authority has complied with all conditions precedent to its adoption of an annual budget;

**NOW, THEREFORE, BE IT RESOLVED BY THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY**, as follows:

1. The annual budget consisting of amounts for Operating Expenses as detailed in Attachment “A” (GACRAA 2011-2012 Budget) is hereby adopted.

**ADOPTED** this 28<sup>th</sup> day of September, 2011.

**GAINESVILLE-ALACHUA COUNTY  
REGIONAL AIRPORT AUTHORITY**

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Chair

**ATTEST:**

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Vice-Chair

**APPROVED AS TO FORM AND  
LEGALITY:**

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Donald W. Stanley, Jr.  
Attorney for the Authority



Gainesville - Alachua County  
Regional Airport Authority

Fiscal Year 2011 - 2012 Budget

October 1, 2011 – September 30, 2012

*Resolution 11-026  
September 28, 2011  
Attachment "A"*

## REVENUE ASSUPTIONS

FY 12 projected revenue is based on the following assumptions:

### AIRLINE RELATED

FY12 airline related revenues are not significantly higher than budgeted for FY11, even though the projected ending is almost \$9,000 above budget.

- An allowance has been made in landing fees for flight activity to remain as projected for FY11. This allows for a minor reduction in flights without a negative impact on revenue. Incentives offered to American Eagle remain in effect for FY12; American will pay no fixed rent or landing fees.

### GENERAL AVIATION

FY12 general aviation revenue is \$19,000 less than budgeted for FY11 and \$7,786 below expected FY11 totals.

- Fuel flowage and storage fees have been projected at FY11 levels.
- Revenue from the rental of T-hangars and sunshades is projected to continue at the current occupancy level of 81%. This percentage reflects the significant decline realized over the FY11 year. Sunshade occupancy is at a record low of 28% with only 4 out of 14 available spaces occupied. No annual CPI increase has been applied to aircraft storage rates for FY11.
- Revenue received from the rental of larger and corporate hangars is contract driven with CPI increases noted.
- Revenue from the potential rental of the Eclipse building is not included in the budget. A note has been made detailing what the projected monthly revenue from rental of the building to UF would be. Should this lease be executed the pro-rated amount of this revenue will be added to the budget by amendment.

### CONCESSION RELATED

FY12 concession related revenue has been increased by \$292,887 over that budgeted in FY11. Three areas are responsible for this increase; rental car % over minimum annual guarantee, (MAG), paid parking and the new Quick Turn Facility.

- Rental car revenue in the form of MAG is contract driven and will not change; however the 10% above MAG has increased by 39% between FY10 and FY11 and is not expected to significantly decline during FY12. Revenue in this area has been conservatively budgeted in the amount of \$155,000 which is \$13,400 below FY11 projected ending.
- Parking revenue has increased 17% over FY10. An allowance has been made in the FY12 budget to reflect a potential loss of American Eagle. American Eagle represented 12% of passenger volume as of June 30, 2011. If adjusted by 12% the FY12 parking revenue projection would be \$1,175,000. Based on pre American Eagle parking revenue this figure is too conservative. FY12 has been budgeted in the amount of \$1,200,000.
- The remaining increase in concession related revenue is due to the addition of revenue from the rental car Quick Turn Facility. Revenue budgeted represents 6 months and offsets expense, with the exception of land rent. These amounts are based on estimates for the FY12 budget and will be adjusted to reflect actual revenues and costs after the facility has operated for one full year.

### OTHER AND NON-RECURRING

These revenues are increased by \$76,669 over the FY11 budget.

- Revenue in the amount of \$56,000 has also been added to represent 6 months of revenue from GRU for sale of electric generated by the new photovoltaic system on the terminal roof.
- This increase represents a full year of revenue from rental of the Automated Flight Service Station. The FY11 budget only included 6 months of rental revenue as the FAA had not executed the rental agreement and the term was unknown.
- The increase also reflects the new negotiated rate for FAA rental of the Airways Facility.

	2006	2007	2008	2009	2010	2011	2011	2011	2011	2011	2012	Notes On Projected Ending	Notes on FY12	
	Actual	Actual	Actual	Actual	Actual	Period 1-9	Estimated Period 10-12	Projected Total	Budgeted	Varriance	Proposed			
<b>Airline Related Revenues</b>														
411-300-000	Air Carrier Exclusive Rent	124,332	126,588	118,369	107,963	132,781	188,897	62,966	251,862	251,862	0	251,862	Contract Based (Fixed)	Contract Based
412-300-000	Air Carrier Non-Exclusive Rent	197,301	200,539	197,251	208,199	254,158	539,403	179,801	719,204	719,204	0	719,204	Contract Based (Variable)	Contract Based
424-300-000	Air Carrier Landing Fees	214,534	204,468	174,346	206,382	206,689	158,965	53,125	212,090	200,000	12,090	210,000	Mo Avg Used for Period 1-9	
457-360-001	Fuel Storage Fees-Signatory	97,385	78,760	66,763	83,801	84,434	60,982	20,327	81,309	84,200	(2,891)	80,000	Mo Avg Used for Period 1-9	
417-300-000	Non-Scheduled Landing Fees	5,305	4,889	6,877	6,367	12,487	8,863	0	8,863	8,000	863	8,000	Sports & Gambling	
443-300-003	Terminal Passenger Charge	3,300	5,400	4,500	5,500	7,900	4,650	0	4,650	4,000	650	4,000	Sports & Gambling	
443-300-004	Terminal Ramp Charge	0	800	750	150	0	450	0	450	0	450	0	Can't assume activity	
463-300-000	Boarding Bridge Revenue	25,189	21,620	31,185	38,800	36,320	27,565	9,188	36,753	36,000	753	36,000	USA 1, Delta 1.5, Variable Avg	
413-300-000	Airport Security Charges	280,484	273,187	281,877	289,848	309,792	0	0	0	0	0	0	In new SQ Ft Rate	
413-300-001	Airport Security Charges		Leo Grant New FY09		116,400	121,485	0	123,782	123,782	123,782	0	121,000	LEO Grant	
<b>Total Airline Related Revenue</b>		<b>950,830</b>	<b>916,251</b>	<b>881,920</b>	<b>1,063,411</b>	<b>1,166,046</b>	<b>989,774</b>	<b>449,189</b>	<b>1,438,963</b>	<b>1,427,048</b>	<b>11,915</b>	<b>1,430,066</b>		
<b>GENERAL AVIATION REVENUE</b>														
416-300-000	Fuel Flowage Fees	57,756	67,966	89,421	96,619	104,591	81,122	16,307	97,428	105,000	(7,572)	97,000	Period 10-12 based on lowest mo	
457-360-002	Fuel Storage-Non Signatory	63,460	78,131	71,132	68,849	59,679	53,309	17,770	71,078	60,000	11,078	70,000	Mo Avg Used for Period 1-9	
417-340-000	GA Landing Fees	7,282	8,938	6,902	7,798	4,802	4,028	450	4,478	5,000	(522)	4,000	UAC Only No Mtn Air	
433-340-000	GA T-Hangar Rent	117,923	120,955	208,530	200,228	223,262	153,542	48,745	202,287	202,585	(298)	191,706	Based on Current Occupancy	No CPI Applied
434-340-000	GA Sunshade Rent	14,475	11,524	10,862	10,838	11,355	5,002	1,382	6,384	9,677	(3,293)	4,838	Based on Current 25% Occupancy	No CPI Applied
448-340-000	GA Ground Support Equip	1,881	3,580	2,855	8,835	4,355	2,180	480	2,660	4,000	(1,340)	2,500	Delta use of GPU @160. Mo	
449-340-000	GA Tiedowns	2,690	9,871	13,826	9,572	6,621	3,013	840	3,853	4,500	(647)	2,160	3 leased, UAC 5	
451-340-000	GA POP Rent (GACRAA Owned)					7,331	8,345	2,782	11,127	11,127	0	11,126	100%	No CPI Applied
451-340-000	GA POP Land Rent	7,580	7,915	8,072	10,554	13,037	5,190	1,730	6,920	6,920	0	7,183	100%	No CPI Applied
459-340-000	GA Storage Fees	1,264	1,140	1,140	1,348	4,082	999	333	1,332	2,832	(1,500)	1,332	FAA Only @ 111 per mo.	
418-340-000	FBO Rent	165,042	165,042	173,530	185,413	185,413	139,060	46,353	185,413	185,413	(0)	185,413	By Contract. NO CPI FY11	
418-340-001	FBO Gross Receipts	13,412	24,166	30,450	31,373	27,125	18,162	3,609	21,771	25,000	(3,229)	25,000	Lowest Mo Applied to Est	Did not change from FY11 Budget
418-340-002	FBO Aircraft Sales	200	0	200	0	0	0	0	0	0	0	0	Can't assume activity	
418-340-003	FBO Charter Passenger Fees	8,496	11,430	5,562	8,154	5,382	5,814	810	6,624	4,800	1,824	6,000	Lowest Mo Applied to Est	
418-340-004	FBO Ramp Parking Fees	1,075	4,072	2,894	2,575	4,418	2,636	300	2,936	4,000	(1,064)	2,900		Based on FY 11 Period 1-9
435-340-004	WWII Hangar	33,724	37,695	39,130	38,708	38,708	27,741	9,677	37,418	41,102	(3,684)	39,913	Contract Based UAC @3225.69 per Mo.	Includes CPI Increase 11/15/11
435-340-005	Modular Building Land Lease	0	3,141	3,141	175	0	0	0	0	0	0	0	No Activity	No Activity
435-340-007	RD Air Corp Area Land Lease	0	0	0	24,757	26,577	20,165	6,449	26,614	26,614	0	27,719	Contract Based	Includes CPI Increase 12/1/11
435-340-003	Bi-Fold Hangar Rent	12,750	15,000	15,369	10,621	15,600	10,932	4,686	15,618	15,600	18	20,806	Curtis 1562 Per Mo. CPI?	Incudes CPI Increase 02/01/12
420-340-001	Air Methods Hangar Rent	717	44,661	54,439	25,160	58,895	44,971	16,322	61,293	61,293	0	61,577	Contract Based	Includes CPI Increase 4/1/12
420-340-002	Federal Express Facility Rent	2,722	2,722	2,722	3,467	3,788	2,568	315	2,882	3,776	(894)	0	Contract Based	Fed X Terminated
415-300-000	Corporate Aviation	24,615	21,465	21,465	21,465	22,107	16,821	5,436	22,257	23,016	(759)	21,745	By Contract. AliAir, Kenn Air, UAA	No CPIs till 2015 for all 3
435-340-002	Joint Aviation Unit	8,688	8,592	8,592	14,611	14,148	10,611	3,389	14,000	14,000	0	14,000		No CPI
435-340-006	Eclipse Aviation Rent	0	364,887	689,748	528,132	0	0	0	0	0	0	0		HOLD FOR EXECUTION OF CONTRACT
443-300-005	Banner Towing Fees	250	0	175	280	570	630	0	630	0	630	300	Can't assume activity	
443-300-006	Blimp Tiedown Fees	0	0	100	30	200	0	0	0	0	0	0	Can't assume activity	
458-300-000	GSE & Vehicle Fuel Sales	14,036	14,644	43,007	30,351	669	0	0	0	0	0	0	NA	
437-340-000	GA Other Income	4,617	818	0	0	0	0	0	0	0	0	0	Can't assume activity	
<b>Total GA Related Revenue</b>		<b>564,655</b>	<b>1,028,354</b>	<b>1,503,264</b>	<b>1,339,911</b>	<b>842,715</b>	<b>616,840</b>	<b>188,164</b>	<b>805,004</b>	<b>816,254</b>	<b>(11,250)</b>	<b>797,218</b>		

AA Airline Related Revenue American pays no fixed rent or landing fees for 2 years. Non-exclusive rent will not be impacted by loss of American as other carries will share the fee 20% equal, 80% enplanement based.

435-340-006 Eclipse Aviation Rent 308,550 61,200 Sq Ft @ 5.50. Annual = 336,600. UF 11 Mo @ 28,050 per month. Add to budget when contract with UF executed.

		2006	2007	2008	2009	2010	2011	2011	2011	2011	2011	2012			
		Actual	Actual	Actual	Actual	Actual	Period 1-9	Estimated	Projected	Budgeted	Varriance	Proposed	Notes on Projected Ending		
								2011	2011	2011	2011	2012	Notes on Projected Ending	Notes on FY12	
								Period 1-9	Period 10-12	Total	Budgeted	Varriance	Proposed	Notes on Projected Ending	Notes on FY12
<b>CONCESSION RELATED REVENUE</b>															
410-300-000	External Advertising	19,118	18,852	17,937	8,921	8,091	6,727	2,243	8,970	10,000	(1,030)	9,000	Per 10-12 Based on avg qtr 1-3. MAG RFP = \$10K \$833+ per mo @ 10 mo		
410-300-001	Internal Advertising Sales	NEW FY10	0	0	0	8,614	4,718	1,860	6,578	5,000	1,578	6,000	Hampton, Rad, UF	Continue FY12?	
425-300-000	Pay Phone Commissions	522	168	36	0	0	0	0	0	0	0	0			
422-300-000	Ground Transportation (Taxi)	3,291	1,703	3,242	3,253	4,108	3,420	0	3,420	3,500	(80)	3,500			
427-300-000	Rental Car Exclusive Rent	85,775	85,775	85,775	85,775	93,599	68,473	23,073	91,547	87,648	3,899	83,293	FY11 Bud Based On Serv Ctr @8 mo.	FY12 Serv Ctr @ 3 Mos.	
428-300-000	Rental Car Non-Exclusive (MAG)	495,307	511,745	481,298	544,252	544,252	408,189	136,063	544,252	544,252	0	544,252	Contract		
432-300-000	Rental Car 10% Above MAG	206,624	174,701	146,565	94,102	121,420	126,299	42,100	168,399	100,000	68,399	155,000			
436-300-000	Rental Car Overflow Parking	2,641	1,836	2,516	824	141	236	0	236	0	236	0	NA QTF		
436-300-001	Rental Car Int. Lot Rental	1,600	3,600	3,600	3,600	3,600	2,700	0	2,700	0	2,700	0	NA QTF		
436-300-002	Rental Car QTF Land Rent	NEW ACCOUNT	Does not offset any expense						0	Land			23,328	Estimate 6 Mo. Annual = 46,656 / 3,888 per mo.	
436-300-003	Rental Car QTF Fuel	NEW ACCOUNT	6 Mo. Exp = \$110,000 Admin = \$5,600						0	Fuel			115,600	Est 6 Mo. 56,000 gal per yr @ .20 per gallonfor 6 months = 5,600	
436-300-004	Rental Car QTF Wash	NEW ACCOUNT	6 Mo. Exp = \$12,676 Admin = \$2,540						0	Wash			15,216	Est 6 Mo. Pro-rata +20%, Initial fee = \$1.20 per wash assume 52,925 wash yr*	
436-300-005	Rental Car QTF Maint/O&M	NEW ACCOUNT	6 Mo. Exp = \$30,623 Admin = \$6,125						0	O&M			36,748	Facility O&M Charge. 20% of all costs @ est 61,245 per yr @6 mo	
443-300-000	ATM Concessions	2,400	2,400	2,200	2,200	2,400	1,800	400	2,200	2,200	0	2,200	Contract		
414-380-000	Parking Revenue	1,122,341	1,165,167	1,045,387	1,034,619	1,143,214	1,025,737	312,263	1,338,000	1,148,650	189,350	1,200,000	FY10 = 1,143,214 FY11 Est = 1,338,000		
447-300-000	Vending Machine Commissions	9,396	10,075	13,863	11,068	0	0	0	0	0	0	0	In Food Concession Revenue		
462-300-000	Food Concession Rent	2,549	1,490	1,410	8,217	37,539	25,665	13,657	39,322	39,322	0	39,322	Restructure Billing FY12		
464-300-000	Cell Phone Tower Rent	0	12,658	14,400	14,400	14,400	10,800	3,600	14,400	14,400	0	14,400	Contract		
443-300-002	Other Commissions	13	0	0	1,532	0	0	0	0	0	0	0	Can't assume activity		
<b>Total Concession Related Rev</b>		<b>1,989,898</b>	<b>1,990,172</b>	<b>1,818,230</b>	<b>1,812,763</b>	<b>1,981,378</b>	<b>1,684,763</b>	<b>535,260</b>	<b>2,220,023</b>	<b>1,954,972</b>	<b>265,052</b>	<b>2,247,859</b>			
<b>OTHER &amp; NON-RECURRING REVENUES</b>															
411-302-000	TSA Office Rent	30,675	28,645	28,645	42,394	40,006	31,795	10,599	42,394	42,394	0	44,211	Contract Based		
411-302-001	TSA Checkpoint Fees	5,772	5,772	5,772	5,772	5,772	4,329	1,443	5,772	5,772	0	5,772		Review utility increase	
411-301-000	Other Exclusive Rent	540	540	540	540	540	405	405	810	540	270	540		ARINC CPI?	
423-300-000	Non-Aeronautical Rent	6,834	6,834	6,834	6,834	6,984	5,327	1,833	7,160	7,160	0	15,000	Gator Skeet. CPI? + Driving Pad FY12	Pad = 8,000 Skeet = \$7318 (W/ CPI)	
421-300-000	Access Badge Fees	1,080	5,645	6,020	7,510	9,005	6,915	0	6,915	4,771	2,144	6,000	Wash With Exp		
430-330-000	FAA Airways Facility Rent	26,891	26,891	26,891	26,891	26,891	20,169	6,812	26,981	26,981	0	32,742	Contract	New Rate Effective 10/1/11	
431-330-000	FAA AFSS Rent	55,600	55,600	55,600	38,904	38,904	29,178	9,726	38,904	19,452	19,452	38,904		Review lease for FY12 Firm?	
437-300-000	Other Income	6,279	31,422	6,887	11,880	9,406	24,360	0	24,360	9,000	15,360	7,000	FY 11 Includes Delta, Driving Pad, Ins. etc. Driving Pad moved to 423-300 FY12		
438-300-000	Interest Income	1,245	61,236	74,008	19,217	3,135	1,852	0	1,852	2,400	(548)	1,000	Tanking	Really Tanking	
439-300-000	Industrial Park Land Sales	173,787	155,512	5,248	11,065	8,089	0	8,568	8,568	6,000	2,568	4,000	Ad Val Tx Decreasing		
440-300-000	Misc. Non-Operating Income	12,277	3,261	134,235	36,421	25,231	0	0	0	0	0	0	Account Discontinued FY11		
440-300-000	Solar FIT Revenue	NEW ACCOUNT							0	0	0	0	56,000	Based on Solar Impact Calculation = \$110-000-117,000 annual @ 6 mo.	
442-300-000	Sales of Surplus Equipment	11,146	20,153	0	22,252	10,350	1,436	0	1,436	10,000	(8,564)	0	Based on FY 10		
444-300-000	Tree Harvesting Revenue	0	0	0	0	0	0	0	0	0	0	0			
<b>Total Other &amp; Non-Recurring Rev</b>		<b>332,127</b>	<b>401,512</b>	<b>350,679</b>	<b>229,680</b>	<b>184,314</b>	<b>125,766</b>	<b>39,386</b>	<b>165,152</b>	<b>134,470</b>	<b>30,682</b>	<b>211,169</b>			
<b>TOTAL OPERATING REVENUE</b>		<b>3,837,510</b>	<b>4,336,288</b>	<b>4,554,092</b>	<b>4,445,765</b>	<b>4,174,453</b>	<b>3,417,143</b>	<b>1,211,998</b>	<b>4,629,142</b>	<b>4,332,744</b>	<b>296,399</b>	<b>4,686,312</b>			

AA Parking Parking revenue if adjusted down by 12% would equal 1,175,000. (American represents 12% of total volume as of June 30 2011.) Based on pre AA FY10 revenue this may be too conservative. Hence FY12 est of 1,200,000

436-300-004 \* Rental Car QTF Fees Most QTF revenue will off-set expenses, the exception being land rent.

Please see Revenue Assumptions

Budget Proposal  
For the Fiscal Year October 1, 2011 - September 30, 2012

**DEPARTMENTAL EXPENSES  
ADMINISTRATION**

	2,009 Actual	2010 Actual	2011 Period 1-10 Actual	2011 Period 11-12 Estimated	2011 Projected Ending	2011 Budget	2012 Proposed Budget	2012 Budget notes
625-200-000	2,471	890	536	198	734	496	794	\$99.2 for 8 days. Minimal Coverage for receptionist
629-200-000					-			
630-200-000	4,667	2,965	1,538	392	1,930	4,200	4,000	Per Compass Bank. Increase due to use of CFC funds
631-200-000	66	86	652	-	652	250	750	
632-200-000	312	404	379	120	499	500	500	
633-200-000	10,998	6,282	5,711	1,222	6,933	8,000	7,150	Based on last year
634-200-000	1,037	53	0	275	275	500	350	Estimate based on FY11 Projected Ending
636-200-000	8,026	8,687	7,930	2,432	10,362	9,000	10,250	Projected based on current usage & rates
637-200-000	3,628	2,803	2,956	591	3,547	3,600	3,600	Estimate based on FY11 Projected Ending
638-200-000	30,418	39,977	14,115	45,016	59,131	87,956	85,000	Includes \$ required to use 100% of ASD grant. <sup>1</sup>
638-200-003	4,384	4,151	4,169	750	4,919	2,000	5,000	Estimate based on FY11 Projected Ending <sup>2</sup>
638-200-004	5,393	4,632	2,086	450	2,536	5,000	3,000	Estimate based on FY11 Projected Ending
639-200-000	0				-			
642-200-000	405	272	114	150	264	400	668	Based on current expense
643-200-000	6,705	7,467	11,738	2,727	14,465	10,700	13,200	Reduced from FY11 Projected Ending
644-200-000	9,901	7,890	7,831	1,000	8,831	9,000	8,150	Based on last year
646-200-000	11,782	10,302	6,498	621	7,119	5,000	5,500	Reduced from FY11 Projected Ending <sup>3</sup>
647-200-000	122,039	102,922	85,034	15,614	100,648	125,000	112,000	Contract based. Includes 10% increase in legal services.
648-200-000	51,984		0		-			
650-200-000	4,225	3,703	2,402	480	2,883	2,883	2,883	Copier contract.
651-200-000	1,650	2,172	2,991	300	3,291	2,500	2,750	Reduced fm FY11 Proj. Ending. Based on anticipated use
652-200-000					-			
655-200-000	247,920	237,065	177,582	35,006	212,588	254,000	241,503	Based on A. Gallagher estimate
659-200-001					-			
659-200-002	0	892	0	-	-	5,000	3,000	Auditor requires allowance for bad debt
660-200-000	36,292	19,125	21,301	10,000	31,301	32,500	32,812	Based on current use & necessary replacement.
669-200-000								
	<u>564,303</u>	<u>462,741</u>	<u>355,564</u>	<u>117,345</u>	<u>472,909</u>	<u>568,485</u>	<u>542,860</u>	

<sup>1</sup> Difference between FY11 Projected Ending of \$59,131 and FY12 budget of \$85,000 - ASD grant was not awarded until mid-December of 2010, as opposed to September. Not all funds budgeted for ASD match could be used in FY11 due to late award date. The unused funds in an amount needed to utilize 100% of the grant have been reallocated to the FY12 budget

<sup>2</sup> Line item includes March of Dimes, tenant picnic, Fly-in etc.

<sup>3</sup> Iron Mountain Record Storage represents 64% of the total. Also includes required employee drug testing, Xmas decorations, etc.

Budget Proposal  
For the Fiscal Year October 1, 2011-September 30, 2012

**DEPARTMENTAL EXPENSES  
OPERATIONS**

	2,009 Actual	2010 Actual	2011 Period 1-10 Actual	2011 Period 11-12 Estimated	2011 Projected Ending	2011 Budget	2012 Proposed Budget	2012 Budget notes
626-300-000 Security/Access Control System	13,256	21,772	17,340	1,000	18,340	22,825	17,755	Reduced from FY11 Projected Ending
631-300-000 One Time Expenditures	198				-			
632-300-000 Materials and Supplies-Opns.	2,091	2,762	3,348	700	4,048	4,650	5,470	Fire Extinguisher Service etc.
632-300-310 Materials and Supplies-Pax Trm	0				-			
632-300-001 Materials and Supplies-ARFF	568	467	1,201	509	1,710	2,000	3,000	Fire Agent Recharge
632-310-000 Materials and Supplies-Opns.					-			
632-300-330 Materials and Supplies Grounds					-			
633-300-000 Office Supplies					-			
634-300-000 Printing & Binding					-			
635-300-000 Uniforms Expense	659	703	659	46	705	700	1,050	Replacement Shirts
636-300-000 Telephone Expense	7,979	3,954	3,949	795	4,744	4,704	4,700	Based on FY11 Projected Ending
637-300-000 Postage					-			
638-300-000 Advertising Expense					-			
639-300-000 Utilities Expense Ops	6,513	11,733	11,686	2,351	14,036	13,475	14,397	Base on Estimate from GRU. Includes rate increase.
640-300-000 Vehicle Fuel and Oil					-			
643-300-000 Travel/Training	5,233	3,845	4,152	750	4,902	5,320	6,450	Required TSA quarterly, ANTN Training
644-300-000 Dues and Subscriptions	225	275	275	-	275	275	275	
646-300-000 Misc Expense					-			
647-300-000 Professional Services					-			
648-300-000 Other Contractual Service	90,926	80,402	58,492	11,587	70,079	67,400	68,185	Required curb security-Allegiance
648-300-002 Airport Police Services	266,475	333,966	257,558	52,851	310,409	320,000	324,560	Based on contract. Includes COLA etc.
648-300-003 Airport Fire Services	418,458	460,685	384,221	76,844	461,065	461,065	471,900	Based on contract. Includes COLA etc.
649-300-000 Vehicle Maintenance	14,497	4,351	20,931	965	21,896	20,500	20,500	Reduced from FY11 Projected Ending
650-300-000 Equipment Rental Ops					-			
651-300-000 Equipment Maintenance	49	292	97	100	197	250	250	Estimate base on FY11 Projected Ending.
652-300-000 Building Maint Ops	3,017	3,095	1,494	1,870	3,364	5,000	6,000	ARFF Station <sup>1</sup>
653-300-000 Airfield Maintenance					-			
654-300-000 Grounds Maintenance					-			
657-300-000 Licenses and Permits	49	312	14	200	200	325	325	Estimate base on FY11 Projected Ending.
658-300-000 Hazardous Waste Disposal					14	100	100	Recycling of ARFF lamps FY12
669-300-000 Computer Systems Expense	255	545		1,000	1,000	500	1,000	Replacement of Security Coordinator computer
	<u>830,447</u>	<u>929,158</u>	<u>765,416</u>	<u>151,568</u>	<u>916,984</u>	<u>929,089</u>	<u>945,917</u>	

<sup>1</sup> Estimate based on the anticipated need to replace aging equipment, air conditioning etc.

Budget Proposal  
For the Fiscal Year October 1, 2011-September 30, 2012

**DEPARTMENTAL EXPENSES  
PARKING**

	2009 Actual	2010 Actual	2011 Period 1-10 Actual	2011 Period 11-12 Estimated	2011 Projected Ending	2011 Budget	2012 Proposed Budget	2012 Budget notes
625-380-000	17,047	19,768	19,766	2,585	22,351	20,750	20,750	1660 hrs. @ \$12.5
629-380-000	23,887	26,486	27,749	5,266	33,015	26,000	29,400	Based on \$1.2 million in parking revenue
631-380-000					-			
632-380-000	1,098	529	855	150	1,005	1,000	1,000	Based on FY11 Projected Ending
633-380-000					-			
634-380-000	744	1,467	790	200	990	1,000	1,000	Based on FY11 Projected Ending
635-380-000	2,119	2,050	1,998	549	2,547	2,300	3,450	Increase due to using Part Time Staff
636-380-000	1,385	1,540	1,387	290	1,677	1,600	1,740	Based on FY11 Projected Ending
638-380-000	0				-			
646-380-000	91			100	100	100	100	Based on FY11 Projected Ending
650-380-000	948	1,096	691	207	898	1,200	1,000	Based on FY11 Projected Ending
651-380-000	6,005	1,243	6,018	1,200	7,218	6,700	7,200	Based on FY11 Projected Ending
652-380-000	458		598	193	791	750	750	Based on FY11 Projected Ending
654-380-000		527	1,327	120	1,447	1,000	1,500	Based on FY11 Projected Ending
657-380-000	132		87	25	112	1,000	1,000	Includes licenses requiring renewal
	<u>53,913</u>	<u>54,706</u>	<u>61,265</u>	<u>10,885</u>	<u>72,150</u>	<u>63,400</u>	<u>68,890</u>	

Budget Proposal  
For the Fiscal Year October 1, 2011 - September 30, 2012

**DEPARTMENTAL EXPENSES  
FACILITIES AND MAINTENANCE**

	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2012</u>
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10</u> <u>Actual</u>	<u>Period 1-12</u> <u>Estimated</u>	<u>Projected</u> <u>Ending</u>	<u>Projected</u> <u>Ending</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>
625-400-000	68,943	92,628	72,928	18,433	91,361	127,816	113,693		
631-400-000	14,640	2,722	2,142	783	2,925	9,267	6,817		
632-400-310	9,839	5,522	9,139	1,828	10,967	8,000	10,500		
632-400-320	13,365	12,668	14,606	2,921	17,527	15,500	19,500		
632-400-330	8,326	7,172	6,971	1,394	8,366	10,000	9,200		
635-400-000	3,597	3,355	3,280	753	4,032	3,750	4,000		
636-400-000	3,129	2,997	2,915	583	3,498	3,500	3,500		
639-400-000	276,474	321,383	254,912	57,822	312,735	328,962	328,692		
640-400-000	51,908	29,910	27,016	5,072	32,088	30,000	32,000		
643-400-000	1,593	45				4,300	3,000		
646-400-000						1,400	1,400		
648-400-000	21,637	39,358	33,578	7,560	41,138	51,360	59,010		
649-400-000	8,887	8,469	10,525	2,106	12,631	9,000	13,600		
651-400-000	10,996	9,471	15,372	2,366	17,738	12,600	18,800		
651-400-001	7,089	5,613	7,964	1,593	9,557	10,000	13,000		
652-400-000	8,750	16,068	17,606	1,352	18,958	9,500	10,500		
653-400-000	12,339	21,980	15,806	1,798	17,603	15,000	19,130		
654-400-000			108	-	108	1,000	1,000		
657-400-000	2,162	1,718	395	75	470	2,000	2,500		
658-400-000	302		481	200	681	400	900		
	<u>523,977</u>	<u>581,079</u>	<u>495,743</u>	<u>106,640</u>	<u>602,382</u>	<u>653,355</u>	<u>671,042</u>		

2012 Budget notes

Based on hours equal to 4 FTE in Temp Staff<sup>1</sup>  
 Grounds & Maint equip, airfield radio  
 Based on FY11 Projected Ending  
 Increase includes carpet cleaning  
 Based on FY11 Projected Ending  
 Based on FY11 Projected Ending  
 Based on FY11 Projected Ending  
 GRU Est. Includes rate increase. Heating oil.  
 Based on FY11 Projected Ending  
 Electrician training, Facilities Mgr CAD  
 Replenish safety equipment & supplies  
 Multiple Items<sup>2</sup>  
 Repairs to aging vehicles  
 Repairs to aging equipment, tractors etc.  
 Increase due to purchase of new tires  
 Major decrease over FY11 Projected Ending<sup>3</sup>  
 Increase due to purchase of LED fixtures  
 Improvements not covered by PFCs  
 Renewal of electrician's license, vehicle tags  
 Lamp recycling - FY12.

<sup>1</sup> Two custodial and two maintenance/grounds staff. Variable use throughout the year.

<sup>2</sup> Annual Runway Survey, Terminal Waste Disposal, Pest Control, Annual Fire Inspection, HVAC and Door Maintenance Contracts etc.

<sup>3</sup> FY11 included modification to GPD office. New storefront, doors, HVAC and curbside improvements funded through current PFC will reduce maintenance costs.

Budget Proposal  
For the Fiscal Year October 1, 2011 - September 30, 2012

**DEPARTMENTAL EXPENSES  
FAA FACILITIES**

	<u>2,009</u> <u>Actual</u>	<u>2010</u> <u>Actual</u>	<u>2011</u> <u>Period 1-10</u> <u>Actual</u>	<u>2011</u> <u>Period 11-12</u> <u>Estimated</u>	<u>2011</u> <u>Projected</u> <u>Ending</u>	<u>2011</u> <u>Budget</u>	<u>2012</u> <u>Proposed</u> <u>Budget</u>	2012 Budget notes
632-330-000	102	340	10	200	210	1,150	600	
648-330-000	8,882		1,489	-	1,489	2,500	2,500	Custodial supplies, lamps, etc
650-330-000					-			Annual Fire System Inspection
651-330-000					-			
652-330-000	1,533	1,725	1,348	270	1,618	10,200	5,200	HVAC AFSS
654-330-000				-	-	500	500	Needed grounds work
656-200-000					-			
	<u>10,517</u>	<u>2,066</u>	<u>2,847</u>	<u>470</u>	<u>3,317</u>	<u>14,350</u>	<u>8,800</u>	

Budget Proposal  
For The Fiscal Year October 1, 2011-September 30, 2012

**DEPARTMENTAL EXPENSES  
GENERAL AVIATION**

	2009	2010	2011	2011	2011	2011	2011	2011	2011	2012	2012 Budget notes
	Actual	Actual	Period 1-10 Actual	Period 11-12 Estimated	Projected Ending	Budget	Budget	Budget	Proposed Budget		
629-340-000 Credit Card Fees	4,533	7,081	4,324	865	5,189	7,000	6,000		6,000		Based on prior year. GA Tenants <sup>1</sup>
632-340-000 Materials and Supplies	1,420	2,986	1,044	673	1,716	2,600	2,600		2,600		T-Hangar maintenance, Tie Downs
631-340-000 One -Time Expenditures											
639-340-000 Utilities Expense	26,294	49,707	40,822	7,946	48,768	53,625	53,294		53,294		Based on GRU Est. w/rate increase. Eclipse fire test
647-340-000 Professional Services											
650-340-000 Equipment Rental											
651-340-000 Equipment Maintenance	774	1,080	318	200	518	2,500	2,500		2,500		GSE, Belt loaders, GPU. Expense is a wash with revenue
652-340-000 Building Maintenance	2,853	12,884	6,250	1,250	7,500	10,350	10,350		10,350		T-hangar repairs, roofs etc. Eclipse maintenance. <sup>2</sup>
653-340-000 Apron Repairs/Maint.-Pavement	333	2,000	444	60	504	2,000	2,000		2,000		Area Specific
654-340-001 Apron Repairs and Maintenance	445										
659-340-000 Interest Expense											
	<u>36,652</u>	<u>75,737</u>	<u>53,203</u>	<u>10,993</u>	<u>64,196</u>	<u>78,075</u>	<u>78,075</u>		<u>76,744</u>		

<sup>1</sup> Credit card fees are charged back to tenants on larger GA invoices

<sup>2</sup> HVAC repair at Eclipse will be performed upon execution of a lease with a new tenant.

Budget Proposal  
For the Fiscal Year October 1, 2011  
- September 30, 2012

**DEPARTMENTAL EXPENSES  
FUEL FARM**

	<u>2,009</u>	<u>2010</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2012</u>	2012 Budget notes
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10</u> <u>Actual</u>	<u>Period 11-12</u> <u>Estimated</u>	<u>Projected</u> <u>Ending</u>	<u>Budget</u>	<u>Proposed</u> <u>Budget</u>	
631-360-000 One Time Expenditures	132	0	0	-	-	-	-	
632-360-000 Materials & Supplies	2,173	2,089	1,520	500	2,020	2,200	2,200	
633-360-000 Office Supplies								
634-360-000 Printing & Binding								
636-360-000 Telephone	576	562	-17	-	(17)	-	-	Removed FY10
639-360-000 Utilities	2,083	2,723	2,123	460	2,583	2,705	2,797	Based on GRU est. Includes rate increase.
643-360-000 Travel/Training								
646-360-000 Misc Expense								
647-360-000 Professional Services								
648-360-000 Other Contractual Services	0					400	-	
650-360-000 Equipment Rental								
651-360-000 Equipment Maintenance	5,755	5,196	3,738	6,383	10,121	9,525	12,000	Increase includes internal inspection of tank <sup>1</sup>
652-360-000 Building Maintenance	532	452	868	174	1,042	1,200	1,200	
654-360-000 Grounds Maintenance						100	100	Needed grounds maintenance
655-360-000 Insurance Expense	3,565	3,546	2,927	585	3,512	3,800	4,000	Based on A Gallagher Est.
657-360-000 Licenses and Permits	1,321	1,051	150	1,000	1,150	1,400	1,350	
658-360-000 Waste Fuel Disposal	66	199	192	100	292	125	350	
659-360-000 Interest expense								
669-360-000 Computer Expense								
	<u>16,202</u>	<u>15,818</u>	<u>11,501</u>	<u>9,202</u>	<u>20,703</u>	<u>21,455</u>	<u>23,997</u>	

<sup>1</sup> Internal inspection of tank is required every 5 years. Lowest quoted cost for FY12 = \$12,992.35 This will be amortized over the 5 years. FY12 amount = \$2,598

**DEPARTMENTAL EXPENSES  
QUICK TURN FACILITY - RENTAL CAR**

**ALL ACCOUNTS ARE NEW FY12 AND ARE BASED ON 6 MONTHS**

	<u>2,009</u>	<u>2010</u>	<u>2011</u>	<u>2011</u>	<u>2011</u>	<u>2012</u>
	<u>Actual</u>	<u>Actual</u>	<u>Period 1-10</u>	<u>Projected</u>	<u>Budget</u>	<u>Proposed</u>
			<u>Estimated</u>	<u>Ending</u>	<u>Budget</u>	<u>Budget</u>
						2012 Budget notes
<b>QTF Facility Operations and Maintenance General (DOES NOT INCLUDE CAR WASH SYSTEM)</b>						
631-370-000						0
						One-Time Expenditures
632-370-000						2,300
						Materials and Supplies
639-370-000						12,110
						Utilities
648-370-000						0
						Other Contractual Services
651-370-000						3,338
						Maintenance & Repairs Equipment
652-370-000						5,000
						Building Maintenance In-house labor
652-370-001						4,250
						Grounds Maintenance In-house labor
655-370-000						3,625
						Insurance and Fees
658-370-000						0
						Hazard Waste Disposal
						.....
						Sub-total general facility 30,623
						.....
<b>QTF CAR WASH SYSTEM ONLY</b>						
631-370-001						0
						One-Time Expenditures
632-370-001						5,425
						Materials and Supplies
639-370-001						1,403
						Utilities
651-370-001						1,852
						Maintenance & Repairs Equipment
658-370-001						3,996
						Hazard Waste Disposal
						.....
						Sub-total Car Wash System 12,676
						.....
						Reclamation Pump-out
<b>QTF FUEL PURCHASE ONLY</b>						
640-370-002						110,000
						Fuel Purchase
						.....
						Sub-total Fuel Purchase 110,000
						.....
						TOTAL QUICK TURN FACILITY EXPENSE 0 0 0 0 0 153,298



Gainesville-Alachua County Regional Airport Authority  
 Budget Proposal for the Fiscal Year October 1, 2011 - September 30, 2012

	Budget 2011 <small>Budget</small>	Proposed Budget 2012 <small>Budget</small>	Variance Over/(Under)	Proposed Budget 2012 <small>Budget</small>
<b>Expenses: (Before Depreciation)</b>				
<b>200 Administration</b>				
Payroll	494,841	517,496	(22,655)	517,496
Payroll Related	130,449	144,306	(13,857)	144,306
Department Expenses	<u>568,485</u>	<u>542,860</u>	<u>25,625</u>	<u>542,860</u>
	<b>1,193,774</b>	<b>1,204,662</b>	<b>(10,888)</b>	<b>1,204,662</b>
<b>300 Operations</b>				
Payroll	162,319	178,042	(15,723)	Note(1) 183,042
Payroll Related	58,559	67,290	(8,731)	67,673
Department Expenses	<u>929,089</u>	<u>948,917</u>	<u>(19,828)</u>	<u>948,917</u>
	<b>1,149,967</b>	<b>1,194,249</b>	<b>(44,282)</b>	<b>1,199,632</b>
<b>380 Parking Lot</b>				
Payroll	139,709	148,144	(8,435)	148,144
Payroll Related	51,698	54,183	(2,485)	54,183
Department Expenses	<u>63,400</u>	<u>68,890</u>	<u>(5,490)</u>	<u>68,890</u>
	<b>254,807</b>	<b>271,217</b>	<b>(16,410)</b>	<b>271,217</b>
<b>400 Facilities and Maintenance</b>				
Payroll	263,806	268,229	(4,423)	268,229
Payroll Related	96,055	106,091	(10,036)	106,091
Department Expenses	<u>653,355</u>	<u>671,042</u>	<u>(17,687)</u>	<u>671,042</u>
	<b>1,013,216</b>	<b>1,045,362</b>	<b>(32,146)</b>	<b>1,045,362</b>
<b>330 FAA Facilities Expense</b>				
Payroll	2,628	2,682	(54)	2,682
Payroll Related	1,062	1,201	(139)	1,201
Department Expenses	<u>14,350</u>	<u>8,800</u>	<u>5,550</u>	<u>8,800</u>
	<b>18,040</b>	<b>12,683</b>	<b>5,357</b>	<b>12,683</b>
<b>340 General Aviation</b>				
Department Expenses	<u>78,075</u>	<u>76,744</u>	<u>1,331</u>	<u>76,744</u>
	<b>78,075</b>	<b>76,744</b>	<b>1,331</b>	<b>76,744</b>
<b>360 Fuel Farm</b>				
Department Expenses	<u>21,455</u>	<u>23,997</u>	<u>(2,542)</u>	<u>23,997</u>
	<b>21,455</b>	<b>23,997</b>	<b>(2,542)</b>	<b>23,997</b>
<b>370 Rental Car QTF</b>				
Department Expenses	<u>-</u>	<u>153,298</u>	<u>(153,298)</u>	<u>153,298</u>
	<b>0</b>	<b>153,298</b>	<b>(153,298)</b>	<b>153,298</b>
<b>659 Interest</b>				
Total Department Expense	3,729,335	3,982,212	(252,877)	3,987,595
Interest Expense	<u>392,693</u>	<u>358,461</u>	<u>34,232</u>	<u>358,461</u>
<b>TOTAL EXPENSES</b>	<b>4,122,028</b>	<b>4,340,673</b>	<b>(218,645)</b>	<b>4,346,056</b>

Note(1) Added \$5k for Intern to be reimbursed by Florida Airport Council.

Gainesville-Alachua County Regional Airport Authority  
 Budget Proposal for the Fiscal Year October 1, 2011 - September 30, 2012

	Pg.2 of 2 Budget 2011 <small>Budget</small>	Pg.2 of 2 Budget 2012 <small>Budget</small>	Variance Over/(Under)	Pg.2 of 2 Budget 2012 <small>Budget</small>
<b>SUMMARY</b>				
<b>Total Revenues (from above)</b>	4,352,653	4,686,312	(333,659)	<b>4,691,312</b>
<b>Less: Total Expenses (from above)</b>	4,122,028	4,340,673	(218,645)	<b>4,346,056</b>
<b>Income/(Loss) Before Depreciation</b>	<b>230,625</b>	<b>345,639</b>	<b>(115,014)</b>	<b>345,256</b>
<b>Capital Items</b>				
Principal Payment Series A	204,689	214,796		<b>214,796</b>
Principal Payment Series C	43,418	43,418		<b>43,418</b>
Principal Payment Series 2007	32,518	34,187		<b>34,187</b>
Subtotal	280,625	292,401		<b>292,401</b>
<b>Difference</b>	(50,000)	53,238		<b>52,855</b>
<b>Capital Contributions</b>	50,000	-		-
<b>Net Differen</b>	-	53,238		<b>52,855</b>